Sheffield R MeetUp

# Compete (and win) on Kaggle

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## Agenda

- Introduction
  - I do not Kaggle as my day job <sup>(i)</sup>
- Kaggle.com
  - How it works?
- Allstate Purchase prediction challenge
  - Challenge description
  - Solution overview
  - Used technique & tools
- Why Kaggle?

## How scoring on Kaggle works

- Training set (97 009 customers): response known
- Test set (55 716 customers): response unknown
  - Public leaderboard (30% of test set)
    - Score on public leaderboard is shown immediately after a prediction is uploaded
  - Private leaderboard (70% of test set)
    - Shown after the competition end
    - Only private leaderboard score matters
- "Leaderboard overfitting"
  - Tuning predictions based on the public leaderboard
  - Decreases the ability of predictions to generalized on the private leaderboard

Completed • \$50,000 • 1,568 teams



Allstate Purchase Prediction Challenge

Tue 18 Feb 2014 - Mon 19 May 2014 (21 months ago)

Dashboard V Private Leaderboard - Allstate Purchase Prediction Challenge

This competition has completed. This leaderboard reflects the final standings. See someone using multiple accounts? Let us know. ∆rank Team Name \* in the money Score 😮 Entries Last Submission UTC (Best - Last Submission) # Prazaci 🏨 \* 1 110 t 0.53743 151 Mon, 19 May 2014 19:00:09 (-4.4h) Alessandro & BreakfastPirate # \* 2 0.53715 263 **†2** Mon, 19 May 2014 21:13:00 (-20.3h) Dashboard Public Leaderboard - Allstate Purchase Prediction Challenge

This leaderboard is calculated on approximately 30% of the test data. The final results will be based on the other 70%, so the final standings may be different. See someone using multiple accounts? Let us know.

#	Δ1w	Team Name * in the money	Score 🕜	Entries	Last Submission UTC (Best - Last Submission)
1	<b>†2</b>	Magic Learner 🏨 *	0.54571	397	Mon, 19 May 2014 23:49:54 (-2.3d)
2	Ļ1	Owen *	0.54571	71	Mon, 19 May 2014 00:55:50 (-0h)
3	Ļ1	Finite State Insurance Machines 🍂 *	0.54565	222	Mon, 19 May 2014 20:02:51 (-3.8d)
4	_	🔿 Alessandro & BreakfastPirate 🍂 *	0.54535	263	Mon, 19 May 2014 21:13:00 (-20.3h)
5	<b>↑5</b>	JWANG	0.54487	56	Mon, 19 May 2014 23:46:56
6	<b>†11</b>	dynamic24	0.54481	231	Mon, 19 May 2014 23:54:13 (-25.6h)
7	Ļ1	User Error Structure 🏨	0.54463	105	Sun, 18 May 2014 17:37:47 (-39.8h)
8	<b>↑4</b>	Random Predict 🏨	0.54445	292	Mon, 19 May 2014 18:02:54 (-43.5h)
9	↓4	Maxim	0.54433	102	Mon, 19 May 2014 18:20:38 (-11.8d)
10	<b>↓2</b>	Peng	0.54415	112	Mon, 19 May 2014 23:42:08 (-23.1h)
11	<b>↑52</b>	Prazaci 💶	0.54403	151	Mon, 19 May 2014 19:00:09 (-4.4h)

### **Business idea**

- Business idea:
  - Recommend insurance policy settings for customers
  - Shorter quoting process
  - Better customer experience
  - A customer does not leave to competition within a tedious process

## **Problem description**

- Task: Predict the purchased coverage options
  - "Quote" = a single combination of 7 options
  - Each option has 2 to 4 possible values
- Data for one customer consists of:
  - Demographic information + location + cost of quote
  - Quote history:

	Α	В	С	D	E	F	G
	Collision	Property	Medical	Uninsured	Under-	Bodily	Compre-
		Damage			insured	Injury	hensive
Quote 1	1	1	4	3	0	1	2
Quote 2	1	1	4	3	0	1	2
Quote 3	1	2	4	3	0	2	2
Quote 4	1	1	4	3	0	2	2
Quote 5	1	1	4	3	0	2	2
Purchase	1	1	4	3	0	2	2

Last quoted benchmark (LQB) worked really well

# Modelling

- Strict evaluation metrics all policy options (A to G) needs to be predicted correctly (no partial credit)
- What to choose as the response variable?
  - One policy option
    - 7 models
    - Although each individual option is predicted with a high accuracy, last quoted benchmark worked better
  - All policies together
    - Response with level "2143022" corresponds to (A = 2, B = 1, ...)
    - Too many levels (> 2000), too little data
  - Some policies together
    - Pick pairs that are correlated (AF, BE, CD, G) and make 4 models

## Example: model for AF (1/2)

- Possible values A = {0, 1, 2}; F = {0, 1, 2, 3}
- Created variable AF with 12 levels: AF = {00, 01, 02, 03, 10, ..., 22, 23}
- Predictors One row per a customer: Demographic information, location, Quote\_1A, .. Quote\_1G, ...., Quote\_5A, ... Quote\_5G ()
- Multinomial response: AF (e.g. 10)

	Α	В	С	D	E	F	G
	Collision	Property	Medical	Uninsured	Under-	Bodily	Compre-
		Damage			insured	Injury	hensive
Quote 1	1	1	4	3	0	1	2
Quote 2	1	1	4	3	0	1	2
Quote 3	1	2	4	3	0	2	2
Quote 4	1	1	4	3	0	2	2
Quote 5	1	1	4	3	0	2	2
Purchase	1	1	4	3	0	2	2

## Example: model for AF (2/2)

- Output: 12 scores describing how is likely a given combination of AF
- Prediction of the model: combination of AF with the highest score

#### Solution overview



## Models

- Averaging models together helps to improve performance (variance of predictions decreases)
  - Especially if models are not correlated, errors tend to cancel out
- 3 models with different complexity were build and combined
- Classifier
  - Models still lack interaction between policies
  - Classify whether LQB or models outcome should be used
  - It can say that LQB should be used even when three models agree on a change
- All models: gradient boosted machines

#### **Decision trees**

Find out the rich folks on a party with yes/no questions:



#### Decision trees can be very instable

After Paris Hilton walks in:



Instability: a small change in a dataset can lead to a completely different structure

## General stochastic gradient

- General any differentiable loss function L
- Observations from training set (X<sub>1</sub>, y<sub>1</sub>), ... (X<sub>n</sub>, y<sub>n</sub>)
- 1. Put constant  $F_0(x) = \operatorname*{arg\,min}_{\gamma} \sum_{i=1}^n L(y_i, \gamma).$

#### 2. For each tree (m = 1,...,M) do

a) Bagging (sample rows of dataset) b) Compute *pseudresiduals:*  $r_{im} = -\left[\frac{\partial L(y_i, F(x_i))}{\partial F(x_i)}\right]_{F(x)=F_{m-1}(x)}$ 

c) Fit a regression tree  $h_m$  with K terminal nodes with pseudoresiduals  $r_{im}$  as the response using only *the bagged sample* d) Find optimal  $\gamma_{mk} = \arg \min \sum L(y_i, F_{m-1}(x_i) + \gamma)$ 

a) Find optimal 
$$\gamma_{mk} = \arg\min_{\gamma} \sum_{S_k} L(y_i, F_{m-1}(x_i) + \gamma)$$

where  $S_k$  is the set of x<sub>i</sub> that define terminal node k.

e) Update  $F_m(x_i) = F_{m-1}(x_i) + \alpha \gamma_{mk(x_i)}$  where  $k(x_i)$  indicates the index of the terminal node into which observation  $x_i$  would fall. This step is done only on the bagged sample.

3. Use  $F_M(x)$  as the final model

## Gradient boosting machines in practise

- Used package gbm, hyperparameters tuned with caret
- Hyperparameters that need to be tuned:
  - Number of trees (M)
  - Depth of trees
  - Minimal number of observations in a node
  - Learning rate (effects finding optimal c)
  - Bagging proportion
  - Loss function
- XGBoost (new) very flexible implementation
- H2O modern modelling opensource ML tool with connections (packages/libraries) to Python, R...

# Why Kaggle?

- Criticism: Kaggle is not like the real world

   Problem definition, evaluation and data are not that clear
- Data science is learned by DOING
- Kaggle offers:
  - Great datasets to play with
  - Competitions that can really push You
  - Community that shares the newest tools (H2O, Vowpal Wabbit, ...) and top techniques
- Observations:
  - Performance boost is mostly based on feature engineering
  - Averaging predictions based on different algorithms
  - (e.g. gradient boosting + deep learning) helps to get an edge

## Warning: competing @ Kaggle is addictive

15 active competitions Sort By Pr							Prize		•	
Active	All	Entered	Hosted	Main Site	~	All Eval Metrics	~	Q		
		Santa Can you Featured	nder Product Re pair products with peop • 2 months to go • 309 ke	commendation le? ernels					<b>\$60,00</b> 213 tea	) <b>0</b> ms
¢		Bosch Reduce n Featured	Production Line nanufacturing failures 11 days to go • 1,561 ker	e Performance					<b>\$30,00</b> 1,215 tea	) <b>0</b> ms
0	0	Outbra Can you   Featured	ain Click Predict predict which recomment 3 months to go • 673 ke	t <b>ion</b> nded content each user will ernels	click?				<b>\$25,00</b> 318 tea	) <b>0</b> ms
	VERSITY OF DURNE	Melbourne University AES/MathWorks/NIH Seizure Prediction Predict seizures in long-term human intracranial EEG recordings Research · 21 days to go · 571 kernels						<b>\$20,00</b> 679 tea	) <b>0</b> ms	
	S	Allstat How seve Recruitme	te Claims Severi ere is an insurance claim nt · A month to go · 1,14	<b>ty</b> n? 4 kernels					<b>Jo</b> 1,544 tea	bs ms

# Q&A

